



Melbourne IT Awards Business Systems Transformation Project to HCL Technologies

Three-year Integrated Web Services program to allow Melbourne IT to fully leverage value of customer base

Noida, India / Melbourne, Australia – April 30, 2010 - Melbourne IT today announced that it has signed a deal with HCL Technologies Ltd. (HCL), a leading global IT services provider, to support its Integrated Web Services (IWS) business transformation project.

HCL is one of the partners to Melbourne IT, that will support IWS, a three year, \$18 million IT integration project which will allow Melbourne IT to fully leverage the value of the company's customer base by enabling the business to sell customers the full suite of services across business units and geographies. The project will provide Melbourne IT with a single view of each customer globally, improve revenue realisation through stronger billing processes and deliver productivity, efficiency and cost savings benefits by enforcing process consistency and reducing the number of systems requiring IT support.

"Melbourne IT is pleased to have secured the services of HCL Technologies for this key project. The IWS project is a mission critical part of accelerating the future growth of our organisation and we are confident that bringing HCL's experience and expertise on board will help ensure the complete success of the project," Melbourne IT Chief Operating Officer, Damian Walsh, said.

Virender Aggarwal, Executive Vice President for APAC & MEA, HCL Technologies, said: "We are delighted to be the partner of choice to Melbourne IT. With over 1,000 professionals servicing our operations across Sydney, Melbourne and Brisbane, HCL is well geared to service our customers in the region. Melbourne IT has a culture of customer centricity, innovation and continuous improvement and by drawing on HCL's global integration experience and local capabilities, this program will enable them to have the flexibility to create streamlined operations, resulting in enhanced experience for their customers and increased value to their bottom line."

"Post global financial crisis, organizations are looking at enhancing their business competitiveness and are undergoing significant transformation in the process. This has created tremendous opportunities for organisations like ours to provide IT services that redefine the core of customers' business and help them transform and evolve," added Mr Ram Krishna, Senior Corporate Vice President, EAS, ETS and M&A, HCL Technologies. "Melbourne IT is a prestigious project for us. We are committed to creating innovative solutions which will result in increased revenue realisations, enhanced productivity and definitive cost savings for the customer."

As part of the IWS project, Melbourne IT and HCL Technologies will also work closely with Oracle to implement a unified financial management system to improve billing processes across the company. The IWS project is now underway and is expected to be completed in 2012.

HCL's ETS practice offers a seamlessly integrated approach towards business processes, technology, application and data to deliver end-to-end services that supports transformation across the enterprise. Benefits from enterprise transformation services include reduced IT intensity (IT spend to revenue ratio), operational excellence, customer intimacy and thus achievement of business goals. With operations in 26 countries, the company has a rich heritage of delivering IT solutions across a cross-section of industries, and



is successfully working with some of the leading names across the globe including Electrolux, Boeing, MTV Networks, Dr Pepper Snapple Group and Merck.

ENDS

About Melbourne IT

Melbourne IT (ASX: MLB) helps organisations of all sizes to successfully do business online. Our complete portfolio of Internet-based technology services drives business effectiveness and profitability for more than 350,000 customers around the world.

The breadth of Melbourne IT's offering extends from helping small businesses build an online presence through to managing the complex technology environments of large enterprises and governments – including Internet domain name services, web hosting, online brand protection and promotion, video content delivery, managed IT services and more.

Melbourne IT's culture of integrity, innovation, collaboration and customer centricity has been built by more than 700 employees spread across 18 offices in 10 countries. Our customers include Volvo, GlaxoSmithKline, Lego, Queensland Department of Education and Training, Société Générale, Aurecon Asia-Pacific, Coca-Cola Amatil and Twitter. For more information, visit www.melbourneit.com

About HCL

HCL is a \$5 billion leading global Engineering and IT Enterprise that comprises two companies listed in India - HCL Technologies & HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups, a pioneer of modern computing, and a global transformational enterprise today. Its range of offerings spans Product Engineering, Custom & Package Applications, BPO, IT Infrastructure Services, IT Hardware, Systems Integration, and distribution of ICT products across a wide range of focused industry verticals. The HCL team comprises over 62,000 professionals of diverse nationalities, who operate from 26 countries including over 500 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information, please visit www.hcl.in.

About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing,' underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 26 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employee First' which empowers our 58,129 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 2.6 billion (Rs. 12,048 crores), as on 31st March 2010 (on LTM basis). For more information, please visit www.hcltech.com.

Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward-looking statements, including but not limited to the statements containing the words 'planned,' 'expects,' 'believes,' 'strategy,' 'opportunity,' 'anticipates,' 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies /entities in which we have made strategic investments, withdrawal of



governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward-looking statements made herein will prove to be accurate, and issuance of such forward-looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward-looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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