

## **HCL Technologies to implement SAP for Egypt's Sahara Petroleum Services Company**

Cairo, Egypt/ Noida, India – 03 Dec, 2009: HCL Technologies Ltd. (HCL), the global IT services provider, has entered into a SAP implementation engagement with Sahara Petroleum Services Company (SAPESCO), a multi-disciplined petroleum services company providing services to Oil & Gas companies in the Middle East and North Africa (MENA) region. This implementation spans SAPESCO's presence in Egypt, Libya and Syria.

The SAP Enterprise Resource Planning ECC 6.0 project was conceived to enable complete and integrated ERP for SAPESCO's petroleum business across MENA.

With the implementation of SAP, SAPESCO will significantly realize benefits by improving efficiencies in processes such as 'Acquire to Retire', 'Procure to Pay' which are critical for bringing transparency and efficiency into its business. Significant benefits are also expected through integration of business processes, standardized systems, processes and controls.

Speaking on this engagement, Mr. Hesham Fouad, CEO, SAPESCO said, "Being a highly diversified Group, we have embarked on this project in order to have a seamless integration across all companies and points of presence for financial consolidation, better control and standardized Human Resource processes across the group. We chose HCL for this strategic project in recognition of its deep domain capabilities and intellectual properties around SAP in the Oil & Gas sector. We feel that this association with HCL will help us to realize our goal of being a world class refinery"

Commenting on the same, Mr. Virender Aggarwal, Sr. Vice President & Head of APAC-MEA Markets, HCL Technologies, said "Our strong SAP experience in the Oil & Gas sector, more specifically in the Oil Field Services played an important role in winning this engagement. We look forward to extending benefits like timely management reporting, increased operational efficiency and centralization of key organizational functions for SAPESCO."

A key highlight of this solution is HCL Axon's Rapid Deployment Toolkit (RDT) for the Oilfield Services Sector which provides a pre-configured solution for Oilfield Services companies which enhances SAP's ERP package.

"The global Oil & Gas industry has unique challenges and business imperatives especially given the current macro-economic environment. We at HCL have deep experience addressing those challenges and have experience implementing cutting-edge SAP solutions to meet the unique business requirements of this space. We look forward to extending our expertise, thought leadership and the Rapid Deployment Toolkit (RDT) to enable SAPESCO gain competitive edge in its marketplace," said Kevin Graybill, Global Head, Oil & Gas Industry, HCL Axon.

The major SAP modules that have been implemented in SAPESCO are Financial Accounting, Management Accounting, Materials Management, Project Systems, Plant Maintenance, Sales, Human Capital Management, Document Management and SAP Business Warehouse for Analytics.

## About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 26 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employee First' which empowers our 54,443 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 2.3 billion (Rs. 11,270 crores), as on 30th September 2009 (on LTM basis). For more information, please visit [www.hcltech.com](http://www.hcltech.com)

## About HCL Enterprise

HCL is a \$5 billion leading global Technology and IT Enterprise that comprises two companies listed in India - HCL Technologies & HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups, a pioneer of modern computing, and a global transformational enterprise today. Its range of offerings spans Product Engineering, Custom & Package Applications, BPO, IT Infrastructure Services, IT Hardware, Systems Integration, and distribution of ICT products across a wide range of focused industry verticals. The HCL team comprises over 60,000 professionals of diverse nationalities, who operate from 26 countries including over 500 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information, please visit [www.hcl.in](http://www.hcl.in)

## Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those

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