

Hindu Business Line
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MEDIA BUZZ

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STOP PRESS

- Hindu Business Line organized an exclusive Round-Table discussion on "The rising RIM Opportunity" at the sidelines of the recently concluded Nasscom India Leadership Forum. The same has been featured as a full-page story in the newspaper today.
- HCL is the **ONLY COMPANY** representing the service provider point of view in this industry feature
- Hindu Business Line is one of South India's leading financial newspapers with the second largest circulation in India, published from 14 locations.

From RIM to centre-stage

Remote Infrastructure Management is set to rise from \$7 billion now to \$25 billion by 2013. And India has a chance to capture a 50-55 per cent slice. How can it be done, and what are the challenges? eWorld captures a lively round-table as it unfolds.

K. BHARAT KUMAR

Around the globe, a large number of IT and BPO industry players are vying to capture the market for remote infrastructure management (RIM). In India, the market is expected to reach \$25 billion by 2013, up from \$7 billion in 2008. The market is expected to grow at a CAGR of 25% over the next five years.

Remote Infrastructure Management (RIM) is a service that allows businesses to manage their IT infrastructure from a central location. This can include tasks such as monitoring system health, performing updates, and troubleshooting issues. RIM is becoming increasingly important as businesses move their IT infrastructure to the cloud.

The market for RIM is expected to grow significantly over the next few years. This is due to a number of factors, including the increasing use of cloud services and the need for businesses to manage their IT infrastructure more effectively.

India is well positioned to capture a significant share of this market. This is due to the country's large IT talent pool and its growing economy. However, there are several challenges that must be overcome for India to fully realize its potential in this market.

One of the main challenges is the lack of skilled IT talent. While India has a large number of IT graduates, many of them lack the skills and experience needed to work in the RIM industry. This is due to a number of factors, including the quality of education and the lack of industry training.

Another challenge is the lack of infrastructure. RIM requires a high level of network connectivity and data security. In India, the network infrastructure is still in the early stages of development, and data security is a major concern for businesses.

Despite these challenges, India has a great opportunity to become a global leader in the RIM industry. This will require a concerted effort from the government, industry, and academia to address the challenges and build a strong RIM ecosystem.



Carlos Cabrera



Vivek Pandit



Ross Trivovoy



Anant Gupta

Carlos Cabrera, CEO of RIM, says that the market is expected to grow significantly over the next few years. This is due to a number of factors, including the increasing use of cloud services and the need for businesses to manage their IT infrastructure more effectively.

Vivek Pandit, CEO of RIM, says that India is well positioned to capture a significant share of this market. This is due to the country's large IT talent pool and its growing economy.

Ross Trivovoy, CEO of RIM, says that one of the main challenges is the lack of skilled IT talent. While India has a large number of IT graduates, many of them lack the skills and experience needed to work in the RIM industry.

Anant Gupta, CEO of RIM, says that despite these challenges, India has a great opportunity to become a global leader in the RIM industry. This will require a concerted effort from the government, industry, and academia.

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Once you decide to take off your premises, it does not matter whether you outsource. Anyway it's going beyond your walls. Whether it is in Mumbai or Minnesota is irrelevant.



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